

Dividend Notice

New dividend scale for July 1, 2023

The Equitable Life Insurance Company of Canada is pleased to announce that its Board of Directors has approved a change to the dividend scale for the period of July 1, 2023 to June 30, 2024.

- The interest rate we use for the dividend scale will go from 6.05% to 6.25% on July 1, 2023.
- Other factors used to decide the dividend scale will stay the same.
- The interest rate for participating whole life insurance policies with dividends on deposit will stay the same at 2.25%.
- The policy loan interest rate will go from 6.20% to 6.50% on June 30, 2023. This will apply to all new or active policy loans and automatic premium loans. The change is for Equimax® policies that have a 9-digit policy number starting with “3” or “8”. Some older policies may have other policy loan rates as they are based on the prime interest rate.

Once the new dividend scale starts, we expect to pay \$105 million in dividends until the end of June 2024.

As a participating policyholder, you can get some of the participating account earnings back as dividends. Every year, we look at how much was earned from the participating account. We use a formula called a dividend scale to figure out how much of the earnings can be paid as dividends. From that, we find the dividend payment. If a dividend is declared, it will get paid towards your policy.

Many things in the participating account, like death benefits we paid and how our investments did, can affect the earnings. This changes how much is paid as dividends. Each year, we make sure the dividend scale is set at a proper level to reflect how all these things did in the participating account.

Equimax® participating whole life is a strong solution with excellent value. It gives you guaranteed lifetime protection with earnings.

How do I get dividends?

You pay your premiums for your policy. Your premiums go into what’s called a participating account. Benefits, expenses, and the company’s contributions to its surplus account are all paid from the participating account. The cash that’s left then gets invested.

Each year, we watch how the participating account performs. We look at investments and other factors that affect the account. These include death benefits, taxes, expenses, policy loans and terminated policies. All these things can change how the account is doing. We compare how we thought each of these factors might perform over the year to the real results. If results were better or worse than we thought for a factor, this can have a positive or negative effect on the dividend paid.

Dividends are not guaranteed. They could change and be different based on how well the investments do, how many claims are made, and other factors. Dividends are paid at the sole discretion of the Board of Directors. How much you are paid will depend on the dividend scale.

The illustration given to you when you bought a participating whole life policy was based on the dividend scale at that time. It was not a projection or an estimate of future performance. It was meant to show that performance is based on values that are guaranteed and those that aren't. It shows how the policy would do if the dividend scale in the illustration stayed the same for the life of the policy. The illustration also shows other examples of dividend scales that can affect non-guaranteed values. It is not meant to show the largest dividend scale change that could happen during the life of your policy.

What does this change mean for you?

Any dividends you received before this change are still yours to keep and will not be affected in any way. The guaranteed cash values and death benefit are also not affected. The guaranteed values in your policy will continue to grow. To learn more about your guaranteed values, please see the "Table of Guaranteed Values" in your policy contract.

Policy values

The dividend scale change will affect non-guaranteed values. As a result, the future policy values on an illustration made today may be higher or lower than what was shown to you when you purchased your policy.

Want to know more?

Visit the [Dividend Information page](#) on our website to learn more about the 2023/2024 dividend scale and Equitable Life's dividend policy. You can find the page under **Individuals >> Already a client?**

You may also contact your advisor or reach out to us anytime through phone or email:

Email: customerservice@equitable.ca Phone: 1-800-668-4095

We work for you!

As one of Canada's oldest and largest mutual life insurance companies, we provide financial security differently by focusing exclusively on our clients. We work with you and independent advisors across Canada to find the best ways to meet your financial needs. Our life insurance, savings and retirement, and group benefits solutions help you protect what matters. Together with you, our purpose is protecting today and preparing tomorrow.

At Equitable Life, we pay attention to all the details and deliver on our promises. Your trust in our knowledge, experience, and financial strength helps us keep our commitments to you. Our company is owned by people like you who count on us and use our services. This lets us focus on plans that help our company grow and stay strong now and in the future.

Thank you for trusting Equitable Life to help you protect what matters most.