

WHAT'S NEW

August 13, 2018 <u>version française</u>

New life & critical illness application

Changes are coming to Equitable Life's *Application for Life and/or Critical Illness Insurance* (form #350). A fillable PDF version will no longer be available. Advisors will now have two options for completing an application:

- 1) **EZcomplete®** our paperless, online application reduces time-to-issue by an average of 5 days!¹
- 2) Hard copy a barcoded, paper application can be ordered using our supply order form

Important dates

To make the transition to our new application easier, please note the following key dates:

Effective	What will happen?
Monday, August 13, 2018	Equitable Life [®] will begin shipping the new <i>Application for Life and/or Critical Illness Insurance</i> with a version code of 2018/09/01.
Friday, September 7, 2018	Pending applications in <i>EZ</i> complete will be
at 11:59 p.m. ET	Submitted to Equitable Life if they are saved with all signatures;
	 Deleted if they are saved without all signatures.
Saturday, September 8, 2018	EZcomplete will be updated to reflect the changes to our new Application for Life and/or Critical Illness Insurance.
Monday, October 1, 2018	Old versions of the <i>Application for Life and/or Critical Illness Insurance</i> with a version code prior to 2018/09/01 will not be accepted and will be returned to the advisor.

What action do you need to take?

- Submit any pending EZcomplete applications BEFORE September 8, 2018.
- Delete any PDF versions of the application stored on your computers.
- Recycle paper application forms with a version code prior to 2018/09/01.

What has changed?

- Translation Agreement and Declaration section added
- Question added in reference to backcountry snow sports
- Instructions added to clarify what information is acceptable under the Genetic Non-Discrimination Act
- Children's Statement of Health Information (section 15) is now specific to our Children's Protection Rider only. Juveniles and adults applying for life and/or critical Illness insurance must complete section 16. Health Information.
- EZcomplete also updated to reflect our increased Equimax® maximum face amount of \$20 million



Who can you contact for more information?

Contact your Regional Sales Manager for more information on these changes or to get started using *EZ*complete. If you require clarification on administrative details, please contact Advisor Services:

Western (BC, AB, SK, MB)	Eastern (ON, QC, NB, NS, PE, NF)
1-800-668-4095	1-800-668-4095
western-service@equitable.ca	eastern-service@equitable.ca

¹Source: Equitable Life Q1 2018 statistical average ® denotes a trademark of The Equitable Life Insurance Company of Canada.