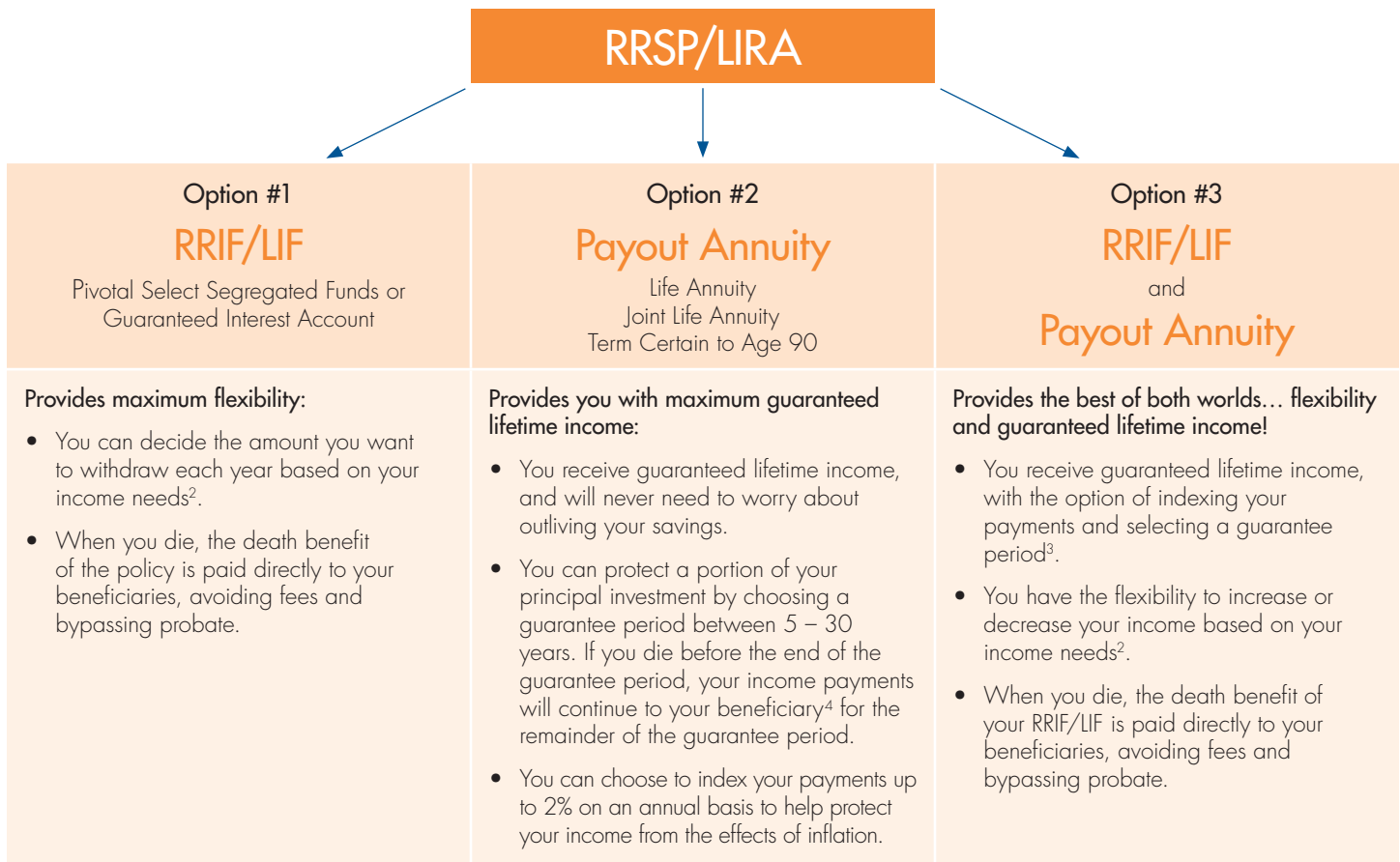


Converting Your Savings into Retirement Income

As you approach retirement you will need to develop an income strategy that provides you with dependable income throughout your retirement. If you have retirement savings within an RRSP, or locked-in money that came from a workplace savings plan, you may want to consider these three retirement income solutions from Equitable Life®:



¹These options are not intended to be an exhaustive list of retirement income options available to you.

²Subject to the minimum and maximum payment amount.

³The maximum guarantee period will depend on your age and the registration of the funds.

⁴Income payments will continue if the beneficiary is a spouse. All other beneficiaries will receive a lump sum payment.

Case Study

Drew is 65 years old and ready to convert his \$200,000 of registered savings into retirement income. The chart below illustrates the pre-tax annual income payment for each of the three retirement income options:

	Option 1	Option 2	Option 3		
	RRIF/LIF \$200,000	Life Annuity \$200,000	RRIF/LIF \$100,000	+	Life Annuity \$100,000 = 200,000
Annual Income					
Age					
65 - 87	12,525	12,525	6,344	+	6,181 = 12,525
88	12,525	12,525	4,876	+	6,181 = 11,057
89	3,571	12,525	0	+	6,181 = 6,181
90 - 95	0	12,525	0	+	6,181 = 6,181
Sub Total	304,171	388,275	150,788	+	191,611 = 342,399
Total Payments Age 65 - 95	\$304,171	\$388,275	\$342,399		
Death benefit payable to beneficiaries					
Age at death					
Age 80	\$86,986	\$0	\$41,711		
Age 85	\$37,875	\$0	\$16,328		
Age 90	\$0	\$0	\$0		

Case study illustration: Single life annuity based on a male age 65 with a 5 year guarantee, and a 4% rate of return on segregated funds. For illustration purposes only; actual results will vary.

Before making a decision about your retirement income, keep in mind that:

- **With a RRIF/LIF contract:** Your income is not guaranteed, and you could outlive your savings.
- **With a Life Annuity contract:** If you die after your guarantee period there is no death benefit for your beneficiaries. This could mean the cumulative income payments could be less than what was originally invested.
- **With all retirement income options:** It is important to calculate your current and future income needs, as well as the death benefit that you'd like to pass on to your spouse or beneficiaries after your death. Factors such as your health and life expectancy, as well as your ability to select investments now and in the future should be considered in your decision making process.

Speak to your financial advisor to learn more about the retirement income options that may be suitable for your financial plan.

* denotes a registered trademark of the Equitable Life Insurance Company of Canada.